

# Communities Training Report

“Connecting sustainable forest management and wood products with the market”

Honduras, Guatemala and México  
April - Mai 2022



# Objectives

- Sharing with the communities *Precious Woods* experience on connecting wood products from sustainable forest management with the international market through the promotion of LKTS.
- Showing the communities *Precious Woods Ecosystem* as an allie to promote their timber in the international market.

# Framework

This training sessions were planned and financed with FSC International (Community and Family Program), and executed in coordination with Rainforest Alliance in México, ACOFOP (Communities association) in Guatemala and CH-CFV (FSC Honduras) in Honduras.

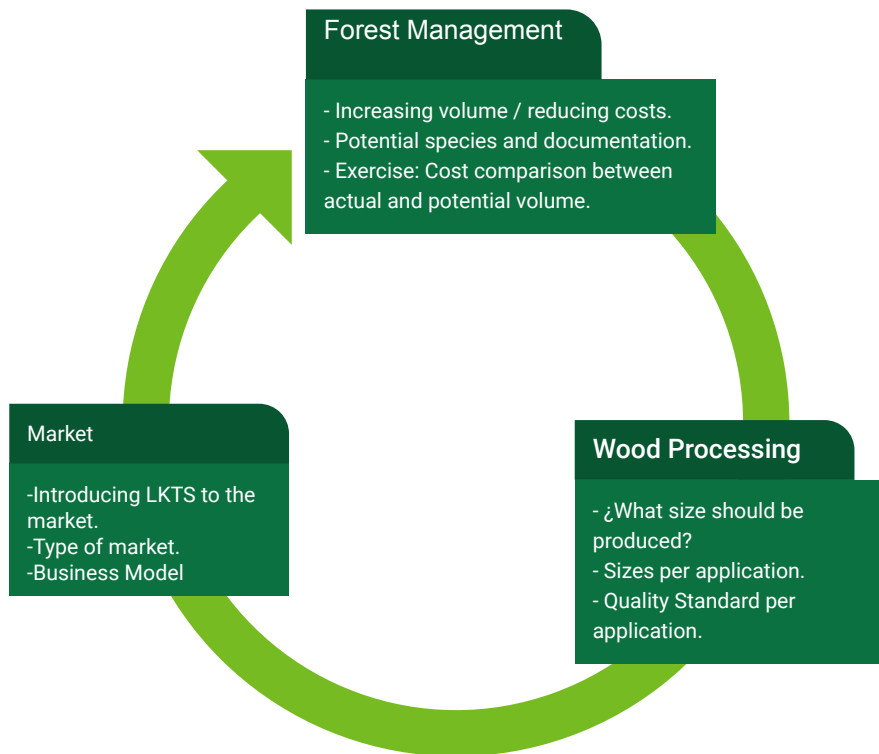
México - 25/26 April

Honduras - 02/03 Mai

Guatemala - 05/06 Mai



# Training Content / Methodology



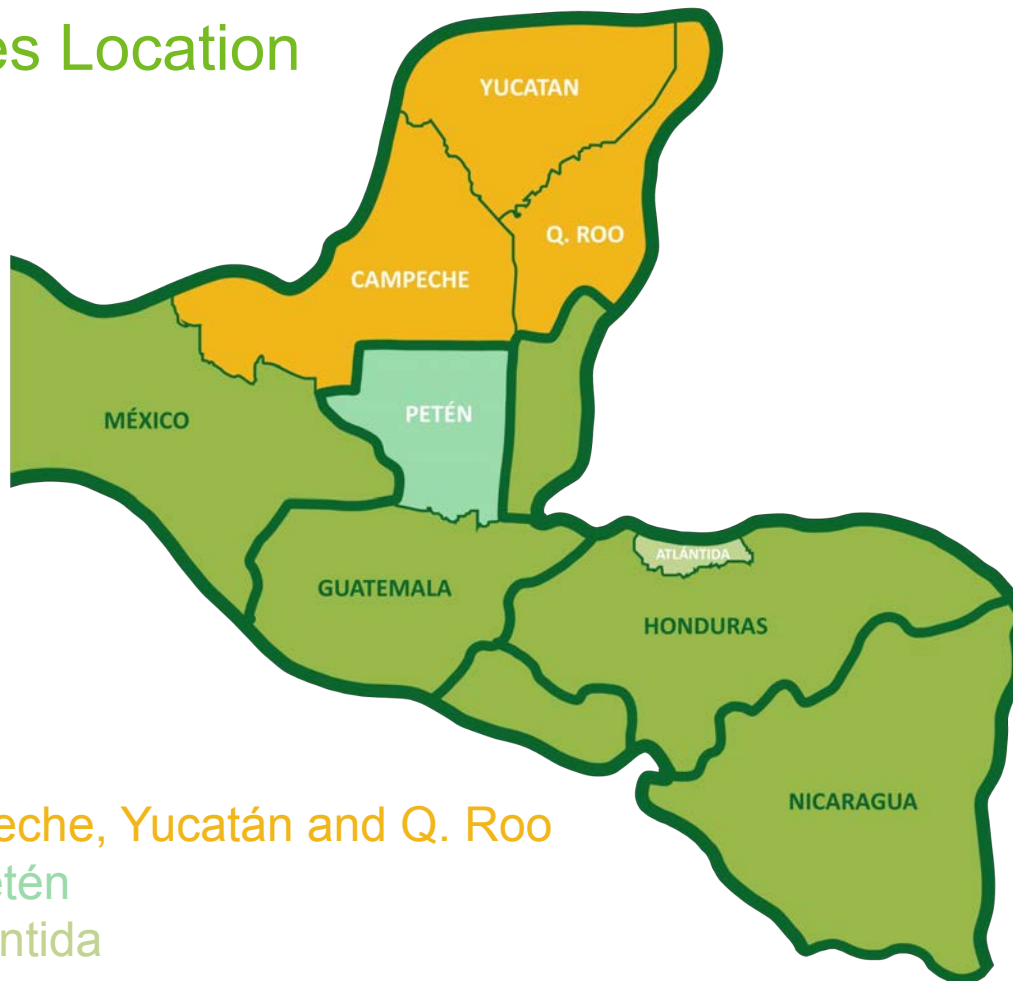
# Participants

Country	Communities	Community Representatives
México	8	22
Guatemala	11	20
Honduras	16	10



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# Communities Location



México - Campeche, Yucatán and Q. Roo

Guatemala - Petén

Honduras - Atlántida

# México - Training



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# México - Communities Info

Community	Forest Area (ha)	Manage Área (ha)	Avg. Harvesting area per year (ha)	Families
Noh Bec (FSC)	24,122	18,000	1,000	216
Caobas (FSC)	32,450	25,000	1,250	314
Nuevo Becal (FSC)	TBC	TBC	TBC	TBC
Bacalar	TBC	TBC	TBC	TBC
Laguna Om	89,000	38,000	600	488
Dziuche	TBC	TBC	TBC	TBC
Álvaro Obregón	24,300	10,000	400	132
Tres Garantías	24,618	TBC	TBC	100
<b>Total</b>	<b>194,490 + TBC</b>	<b>91,000 + TBC</b>	<b>3,250 + TBC</b>	<b>1,250 + TBC</b>

TBC = To be confirmed.



# México - Important Facts

01	FSC Certification	<ul style="list-style-type: none"><li>• Only 3 communities are FSC certified.</li><li>• Non of all the communities see benefits for being FSC.</li><li>• Some of them are thinking on maintaining or getting FSC certification because a carbon of credit project.</li></ul>
02	Land - holding	<ul style="list-style-type: none"><li>• The communities own the land.</li><li>• Part of the area is communal and part of it is splitted between each family who decides what to do with it.</li></ul>
03	Forest management	<ul style="list-style-type: none"><li>• Strong knowledge and commitment about sustainable forest management.</li><li>• Forest plan between 40% and 60% of the area.</li><li>• They harvest between 10% and 20% of the approved vol.</li></ul>
04	Processing facilities	<ul style="list-style-type: none"><li>• Only 2 ejidos have facilities to process their timber.</li><li>• 1 community is going to receive a woodmizer in 2 weeks.</li><li>• The rest of them sell in logs.</li></ul>
05	Market	<ul style="list-style-type: none"><li>• Logs are being sold locally in a range of U\$100.</li><li>• They have strong local market for Caoba, Cedar and Chicozapote.</li><li>• They harvest according to the order they receive.</li></ul>
06	Export experience	<ul style="list-style-type: none"><li>• Some of them have done international sells, however last experience was so bad, that all communities are afraid to export. Noh Bec did not receive remaining U\$25,000.</li></ul>



# México - Species

What they can sell	What is more difficult for them to sell
Caoba Cedar Chicozapote Manchiche Cericote	Tzalam Katalox Jobillo Chaka Ramon Danto Jobillo Jabin Saltemuche Canxan Amapola Chechen Pucté

# México - Nuevo Becal Visit



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# México - Caobas Visit



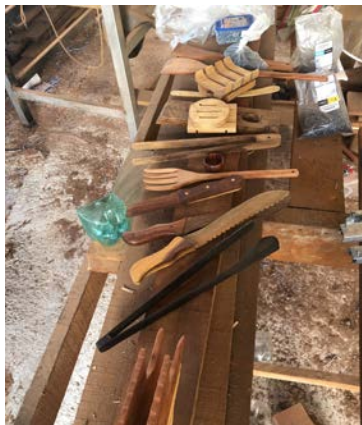
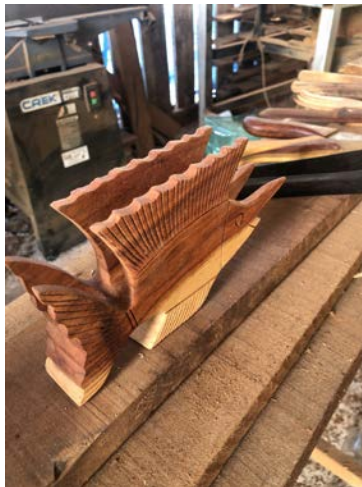
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## México - Caobas Visit



- Caobas has a small workshop to employ the women of the communities.
- They have tried to produce bees boxes, however their price were too high compared to the local market (are made from pine).
- They have tried to produce some other products such as kitchen tools, napkin rings, panels, tables etc. however they have been having quality issues because the timber is not kiln-dried.
- Now is no longer working, but in some moment they have employed around 25 women, and they are looking now how to reactivate it.

# México - Noh Bec Visit



# Guatemala - Training



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# Guatemala - Communities Info

Community	Forest Area (ha)	Manage Área (ha)	Avg. Harvesting area per year (ha)	Families
OMYC	24,122	18,000	1,000	216
Árbol Verde	64,793	22,750	650	448
L. del bosque	19,390	12,000	650	98
Custosel	28,000	21,500	815	105
Suchitecos	12,250	8,160	680	75
El Esfuerzo	25,400	12,250	490	54
Carmelita	55,000	40,000	538	90
Afisap	51,900	25,000	1400	215
Aficc	20,000	12,000	400	127
Selva Maya	25,000	15,000	-*	54
Amigos del Bosque	45,000	25,000	-*	59
<b>Total</b>	<b>371,105</b>	<b>211,660</b>	<b>6,623</b>	<b>1,541</b>

\*New concession that will start to harvest in 2023.



# Guatemala - Important Facts

01	FSC Certification	<ul style="list-style-type: none"><li>• All the communities are FSC certified.</li><li>• All of them are certified because it is mandatory by the government.</li></ul>
02	Land - holding	<ul style="list-style-type: none"><li>• Communities do not own the land.</li><li>• They have a 25 years concession agreement.</li><li>• Between last year and this, the first 25 years has ended, so they are in the process to renewed it.</li></ul>
03	Forest management	<ul style="list-style-type: none"><li>• Strong knowledge and commitment about sustainable forest management.</li><li>• Forest plan between 40% and 60% of the area.</li></ul>
04	Processing facilities	<ul style="list-style-type: none"><li>• Almost all communities has its own sawmill.</li><li>• They have create a community company called FORESCOM to produce more end products. However most of the communities prefer to deal direct.</li></ul>
05	Market	<ul style="list-style-type: none"><li>• They are selling caoba for music industry and decking from pucte and machinche to Spain.</li><li>• Chicozapote is well sold in local market for construction.</li><li>• Expecting price for LKTS U\$775/m3 FCA.</li></ul>
06	Export experience	<ul style="list-style-type: none"><li>• They have been exporting since many years ago to Spain, US and Dominican Republic mainly.</li><li>• Although they have export experience they prefer to sell FCA.</li></ul>



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# Guatemala - Species

What they can sell	What is more difficult for them to sell
Caoba Cedar Chicozapote Manchiche Cericote Pucte Chechen Granadillo Malerio Blanco	Tzalam Katalox Jobillo Chaka Ramon Jobillo Amapola Malerio Colorado Chalteco Ceibillo Santa María Mano de León Canxan Ceibillo Gesmo Hormigo Sacuche Saltemuche Danto



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# Guatemala - Volume per Specie & Community

	Species	Cientific Name	S.C. OMYC	S.C. ARBOL VERDE	S.C. LAB. DEL BOSQUE	S.C. CUSTOSEL	S.C. IMP. SUCHITECOS	S.C. EL ESFUERZO	COOP. CARMELITA	AFISAP	AFICC	Total (m3)
1	Amapola	<i>Pseudobombax ellipticum</i>							109.00	188.72	34.25	331.97
2	Balsamo	<i>Myroxylon balsamum</i>										0.00
3	Canxan	<i>Terminalia amazonia</i>					2.57		15.00			17.57
4	Caoba	<i>Swietenia macrophylla</i>	258.07	744.54	489.00	451.00	735.00	49.00	4,037.00	702.28	235.62	7,701.51
5	Catalox	<i>Swartzia lundellii</i>		63.24	13.00				355.00	52.36	27.22	510.82
6	Cedro	<i>Cedrela odorata</i>	41.32	156.64	58.00	90.00	11.15	1.00	139.00	750.89	92.51	1,340.51
7	Ceibillo	<i>Ceiba aescutifolia</i>									24.82	24.82
8	Cericote	<i>Cordia dodecandra</i>		8.03	3.00		4.84		46.00		1.28	63.15
9	Chalteco	<i>Caesalpinia velutina</i>	2.85		5.00	2.00			72.00			81.85
10	Chechen negro	<i>Metopium brownei</i>	5.63	10.14			12.87	2.00	197.00		10.53	238.17
11	Chichipate	<i>Sweetia panamensis</i>							45.00	20.36		65.36
12	Chicozapote	<i>Manilkara zapota</i>					11.10					11.10
13	Gesmo	<i>Lysiloma acapulcense</i>					4.14		36.00			40.14
14	Granadillo	<i>Platymiscium yucatanum</i>			13.00	9.69	11.31	12.00			35.74	81.74
15	Hormigo	<i>Platymiscium dimorphandrum</i>	11.17	18.98					176.00	4.97		211.12
16	Jabin	<i>Piscidia piscipula</i>										0.00
17	Jobillo	<i>Astronium graveolens</i>	32.63						179.00	77.64	45.45	334.72
18	Malerio blanco	<i>Aspidosperma estegomeres</i>							188.00		45.02	233.02
19	Malerio colorado	<i>Aspidosperma megalocarpon</i>	153.24	101.52	20.00	67.00	28.18	16.00	152.00	14.79	55.28	608.01
20	Manchiche	<i>Lonchocarpus castilloi</i>	149.06	680.70	54.00	167.00	95.65	83.00	674.00	443.00	93.55	2,439.96
21	Mano de Leon	<i>Dendropanax arboreum</i>						10.00	246.00		86.33	342.33
22	Pucte	<i>Bucida buceras</i>		489.96	90.00	51.00	24.63		2,584.00	523.58	155.59	3,918.76
23	Ramon blanco	<i>Brosimum alicastrum</i>							596.00			596.00
24	Sacuche	<i>Rehdera penninervia</i>										0.00
25	Saltemuche	<i>Simira salvadorensis</i>	15.97						504.00			519.97
26	Santa maria	<i>Calophyllum brasiliense</i>	192.27	487.25	34.00	161.00	314.21	200.00	909.00	182.40		2,480.13
27	Tzalam	<i>Lysiloma bahamensis</i>							68.00	4.00		72.00
28	Chacaj										31.74	31.74
29	Danto						31.10	35.00		82.40		148.50
30	Luin Hembra								112.00			
TOTAL			862.21	2,761.00	779.00	998.69	1,286.75	408.00	11,439.00	3,047.39	974.93	22,444.97

# Honduras - Training



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# Honduras - Communities Info

Community	Forest Area (ha)	Potential Volume (m3)
Brisas del Norte	1,300	933
El Tucán	772	1,274
Río Viejo	1,670	1,060
Yaruca	1,023	1,001
Toncontin	1,258	576
Las Camelias	1,535	2,386
El Esfuerzo de el Oro	442	317
El Zapote	4,845	737
Las Delicias	4,065	8,865
Siempre Viva	579	2,696
Flor del Bosque	909	1,080
Nombre de Dios	1,288	2,894
Suyapa Lean	1,282	2,894
Los Olivos	784	2,466
Texiguat Yoreña	893	2,696
Liberación	1,315	4,355
<b>Total</b>	<b>23,957</b>	<b>12,401</b>



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# Honduras - Important Facts



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01	FSC Certification	<ul style="list-style-type: none"><li>• The 16 communities (Cooperativa how are they called in Honduras) had until last year 2 group FSC Certification.</li><li>• The status now is certification suspended.</li></ul>
02	Land - holding	<ul style="list-style-type: none"><li>• The Cooperativas own the land.</li><li>• One of the biggest issue they have is land invasion from other people that comes in to deforestate and use the land for other activities.</li></ul>
03	Forest management	<ul style="list-style-type: none"><li>• The big challenge they have is that the forest is located in mountains.</li><li>• For easier transport, they cut the logs into blocks in the forest with a chainsaw.</li></ul>
04	Processing facilities	<ul style="list-style-type: none"><li>• They have 2 communities company: COATLHAL (still working) and CORAMEL(stopped operations 2021).</li><li>• COATLHAL sell 25% sawn timber and 75% furniture.</li><li>• They can do KD.</li></ul>
05	Market	<ul style="list-style-type: none"><li>• Local market for sawn timber and furniture.</li><li>• They sell 2 CT Furniture per year to Denmark.</li></ul>
06	Export experience	<ul style="list-style-type: none"><li>• They have experience exporting, however this year they haven't export yet.</li><li>• Positive is that they have a good port just 220km from their sawmill.</li></ul>

# Honduras - Coatlahal Visit



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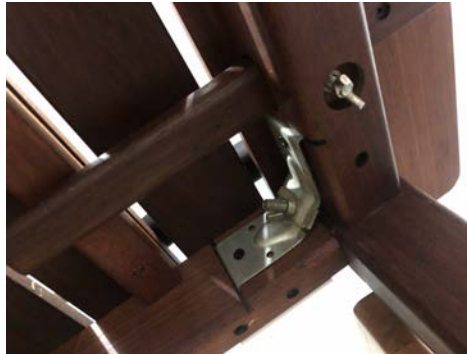
# Honduras - Coatlhal Visit / Products





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# Honduras - Coatlhal Visit / Products



Garden furniture for Denmark






# Honduras - Species

What they can sell	What is more difficult for them to sell
Cedar Cedrillo Redondo Rosita San Juan de Pozo Cumbillo	Aguacatillo Piojo Santa María Selillon Varillo Laurel Marapola Macualizo



# Resume & Thoughts

 MEX	<ul style="list-style-type: none"><li>• All communities will work with RA species technical data as presented on training.</li><li>• Understanding on the process to promote LKTS.</li></ul>	<ul style="list-style-type: none"><li>• Communities that are FSC certified wants to do a trail order from 1 or 2 CT.</li><li>• Keep exchange of information to do the process to promote LKTS.</li></ul>
 GUA	<ul style="list-style-type: none"><li>• All communities will work with ACOFOP species technical data as presented on training.</li><li>• Understanding on the process to promote LKTS.</li></ul>	<ul style="list-style-type: none"><li>• There is interest on selling shorts.</li><li>• All want help to sell Santa María. They say that maybe for pergola application could fixed.</li><li>• Keep exchange of information to do the process to promote LKTS.</li></ul>
 HON	<ul style="list-style-type: none"><li>• All communities wants to work species technical data as presented on training, however they need someone to assist them.</li></ul>	<ul style="list-style-type: none"><li>• There is one operation from native species rainforest and plantation working with the communities who wants to consolidate and deliver 2 CT per month from mixed species.</li></ul>

# Thank You

“Connecting sustainable forest management and wood products with the market”

Honduras, Guatemala and México  
April - Mai 2022

Jorge Eke



**DOSQUES<sup>TM</sup>**  
**PARA TODOS**  
**PARA SIEMPRE**



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**RAINFOREST**  
**ALLIANCE**